

# ASPIRE TECHSOFT PVT.LTD.

ISO 9001: 2015 Certified Training Institute

## SAP SD

Batches: Weekdays/ Weekend

### INTRODUCTION TO SAP ENVIRONMENT

- Sap Evolution
- Sap Project Environment
- Sap Ides System
- Business Process
- Sap Clients
- System Landscape and Transportation System
- ASAP Methodology And Solution Manager
- Logon to Sap System
- R/3 Architecture

### Enterprise structure (With Configuration & Assignment) - IMG

- Sales Organization, Distribution Channel, Division –Sales Area
- Sales Office, Sales group, Sales Person
- Plant, Storage Location, Lean Warehouse Management
- Shipping Point, Loading Point, Transportation Planning Point
- Unloading Point, Receiving Point, Department

### Master data

- Customer Master
- Material Master
- Customer material information record

### Sales Cycle (Different sales processes)

- Sales Document Overview
- Sales Document Header Level
- Sales Document Item Level
- Sales Document Schedule Line Level
- Item Category Determination
- Schedule Line Determination
- Defining and Assigning Number Ranges
- Sales Document Types Assignment to Sales Area
- Copy Control
- Processing Sales Order
- Sales Document Functions
- Inquiry
- Quotation
- Standard order

### Pricing

- Pricing Overview

- Working with Condition Records
- Components of Condition Techniques
- Condition Tables
- Access Sequence
- Condition Type
- Pricing Procedure
- Pricing Procedure Determination
- Upper And Lower Limits
- Pricing Flow
- Pricing Report
- Condition Master Data
- Creation of Records for Automatic Pricing and Related IMG activity

### **SHIPPING & PICKING**

- Shipping & Picking Overview
- Overview of Shipping
- Organizational Units in Shipping
- Defining Shipping Point and Determination
- Defining Picking Point and Determination
- Storage Location Determination
- Delivery Document Type
- Scheduling (Backward and Forward)
- Overview of Route
- Pgi & Pgr
- Delivery Item Category Determination

### **PRE SALES**

- Inquiry
- Quotation

### **ORDER**

- Standard Order

### **Order Management**

- Creation of Sales\_Documents
- Overview on Sales Doc types
- Effects of Masters on sales Documents

### **Special Functionalities in SD**

- Listing/Exclusion
- Material Determination
- Item Proposal
- Text Control
- Output Control

### **Delivery**

- Creation of Outbound delivery
- Reference
- Packing
- Goods Issue

### **Billing**

- Functional Overview
- Billing Document Type
- Defining And Assigning Number Ranges
- Rad (Integration SD & FI)
- Rebates Process

### **OUTLINE AGREEMENTS**

- Quantity Contracts
- Material Relevant Value Contract
- Value Contract General
- Master Contract
- Service Contract

- Scheduling Agreement

**COMPLAINTS**

- Credit Memo
- Debit Memo
- Returns

- SDF (Subsequent Delivery Free of Charges)
- Free Delivery
- Invoice Correction

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